

# Quanten-Spieltheorie und Unternehmensnetzwerke der Softwarebranche

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Workshop*

*Unternehmensnetzwerke der Softwarebranche:  
Grenzen überwinden zwischen Wirtschaftsinformatik, Ökonomie und Physik*

*16.November 2010*

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## 6 Summary

Motivation: “Institute for Advance Study” in Princeton  
(1933 -1950)

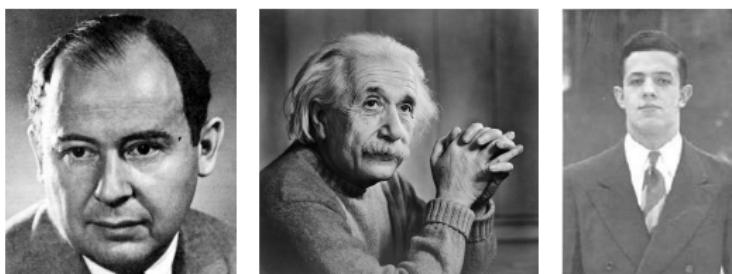


Figure: Johann von Neumann, Albert Einstein und John Forbes Nash Jr.

Johann (John) von Neumann. Zur Theorie der Gesellschaftsspiele.

*Mathematische Annalen*, 100:295–300, 1928.

J. von Neumann. *Mathematische Grundlagen der Quantenmechanik*. Springer, 1932.

J. von Neumann and O. Morgenstern. *The Theory of Games and Economic Behaviour*. Princeton University Press, 1947.

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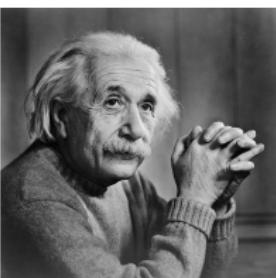


Figure: Johann von Neumann, Albert Einstein und John Forbes Nash Jr.

## *Quantum Entanglement and the “EPR-Paradoxon”:*

A. Einstein, B. Podolsky, and N. Rosen. Can Quantum-Mechanical Description of Physical Reality Be Considered Complete? *Physical Review*, 47:777–780, 1935.

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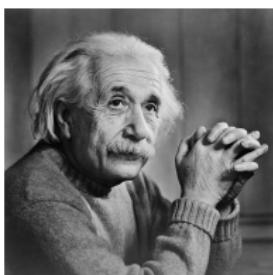


Figure: Johann von Neumann, Albert Einstein und John Forbes Nash Jr.

John F. Nash Jr. Equilibrium Points in N-person Games. *Proceedings of the National Academy of Sciences*, 36:48–49, 1950.

John F. Nash Jr. The Bargaining Problem. *Econometrica*, 18:155–162, 1950.

John F. Nash Jr. Non-Cooperative Games. *The Annals of Mathematics*, 54(2):286–295, 1951.

# Research Questions of the Talk

## Mathematical description of Quantum Game Theory

What are the main mathematical concepts of quantum game theory?  
How are the theories (Game Theory and Quantum Theory) unified?

## Results for Quantum Games within different game classes

What are the main differences between classical and quantum game theory. Is the underlying Nash equilibrium structure of (2 player)-(2 strategy) games changed within a quantum game theory-based analysis?

## Quanten-Spieltheorie und Unternehmensnetzwerke der Softwarebranche

Wie kann man die Quanten-Spieltheorie auf die evolutionäre Entwicklung der Unternehmensnetzwerke der Softwarebranche anwenden?

# Classical (2 person)-(2 strategy) game

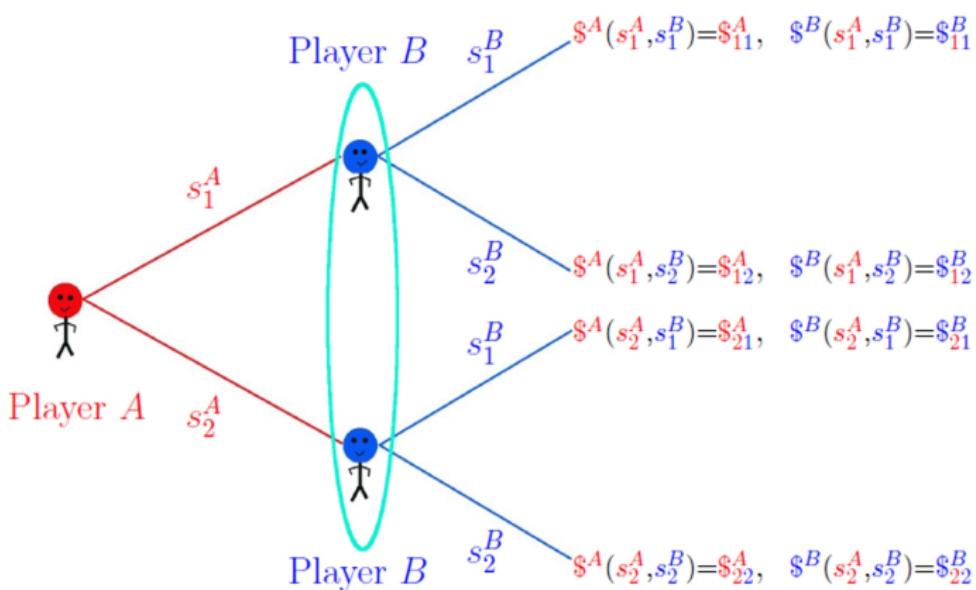


Figure: Game tree of a (2 person)-(2 strategy) game with payoff for player A ( $\$^A$ ) and player B ( $\$^B$ ).

# Definition of a (2 player)-(2 strategy) game $\Gamma$

An unsymmetric  $(2 \times 2)$  game  $\Gamma$  is defined as ...

$$(2 \times 2) \text{ Game: } \Gamma := \left( \{A, B\}, \mathcal{S}^A \times \mathcal{S}^B, \hat{\$}_A, \hat{\$}_B \right)$$

Set of pure strategies of player A and B:

$$\mathcal{S}^A = \{s_1^A, s_2^A\}, \quad \mathcal{S}^B = \{s_1^B, s_2^B\}$$

Set of mixed strategies of player A and B:

$$\tilde{\mathcal{S}}^A = \{\tilde{s}_1^A, \tilde{s}_2^A\}, \quad \tilde{\mathcal{S}}^B = \{\tilde{s}_1^B, \tilde{s}_2^B\}$$

Payoff matrix for player A:

$$\hat{\$}_A = \begin{pmatrix} \$_{11}^A & \$_{12}^A \\ \$_{21}^A & \$_{22}^A \end{pmatrix}$$

Payoff matrix for player B:

$$\hat{\$}_B = \begin{pmatrix} \$_{11}^B & \$_{12}^B \\ \$_{21}^B & \$_{22}^B \end{pmatrix}$$

# The mixed strategy payoff function $\tilde{\$}^\mu$ of player $\mu = A, B$

Normalizing conditions for the mixed strategies of player  $\mu$ :

$$\tilde{s}_1^\mu + \tilde{s}_2^\mu = 1 \quad \forall \mu = A, B \quad \tilde{s}_1^\mu, \tilde{s}_2^\mu \in [0, 1]$$

The mixed strategy payoff function reduces to:

$$\begin{aligned} \tilde{\$}^\mu : ([0, 1] \times [0, 1]) &\rightarrow \mathbb{R} \\ \tilde{\$}^\mu(\tilde{s}^A, \tilde{s}^B) &= \$_{11}^\mu \tilde{s}^A \tilde{s}^B + \$_{12}^\mu \tilde{s}^A (1 - \tilde{s}^B) + \\ &\quad + \$_{21}^\mu (1 - \tilde{s}^A) \tilde{s}^B + \$_{22}^\mu (1 - \tilde{s}^A) (1 - \tilde{s}^B) \end{aligned}$$

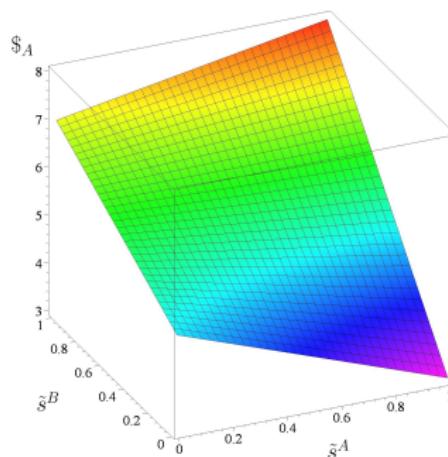
, where  $\tilde{s}^A := \tilde{s}_1^A$ ,  $\tilde{s}^B := \tilde{s}_1^B$ ,  $\tilde{s}_2^A = 1 - \tilde{s}_1^A$  and  $\tilde{s}_2^B = 1 - \tilde{s}_1^B$

# The mixed strategy payoff function $\tilde{\$}^\mu$ of player $\mu = A, B$

Mixed strategy payoff function

$\tilde{\$}^A(\tilde{s}^A, \tilde{s}^B)$  of player A

$$(\$_{11}^A = 8, \$_{12}^A = 3, \$_{21}^A = 7, \$_{22}^A = 5)$$



Payoff  $\tilde{\$}^\mu(\tilde{s}^A, \tilde{s}^B)$  as a function of  
 $\tilde{s}^A, \tilde{s}^B \in [0, 1]$ :

$$\tilde{\$}^\mu : ([0, 1] \times [0, 1]) \rightarrow \mathbb{R}$$

$$\begin{aligned}\tilde{\$}^\mu(\tilde{s}^A, \tilde{s}^B) = & \$_{11}^\mu \tilde{s}_1^A \tilde{s}_2^B + \$_{12}^\mu \tilde{s}_1^A (1 - \tilde{s}_2^B) + \\ & + \$_{21}^\mu (1 - \tilde{s}_1^A) \tilde{s}_2^B + \$_{22}^\mu (1 - \tilde{s}_1^A)(1 - \tilde{s}_2^B)\end{aligned}$$

, where  $\tilde{s}^A := \tilde{s}_1^A$ ,  $\tilde{s}^B := \tilde{s}_2^B$ ,

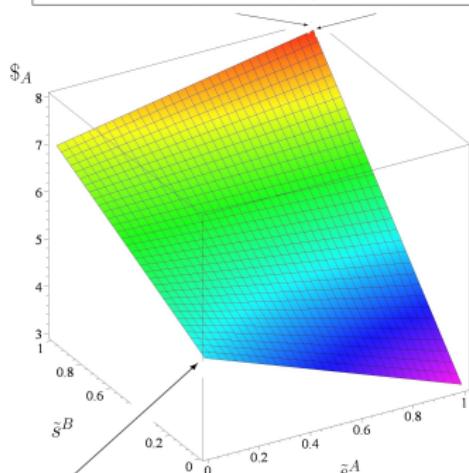
$$\tilde{s}_2^A = 1 - \tilde{s}_1^A \text{ and } \tilde{s}_2^B = 1 - \tilde{s}_1^B$$

A \ B	$s_1^B$	$s_2^B$
$s_1^A$	(8,8) (3,7)	
$s_2^A$	(7,3) (5,5)	

# Nash equilibria (NE)

## Nash equilibria and $\$^\mu(\tilde{s}^A, \tilde{s}^B)$

Pure Nash equilibrium  $(\tilde{s}^A = 1, \tilde{s}^B = 1)$



Pure Nash equilibrium  $(\tilde{s}^A = 0, \tilde{s}^B = 0)$

A strategy combination  $(\tilde{s}^{A*}, \tilde{s}^{B*})$  is called a Nash equilibrium, if:

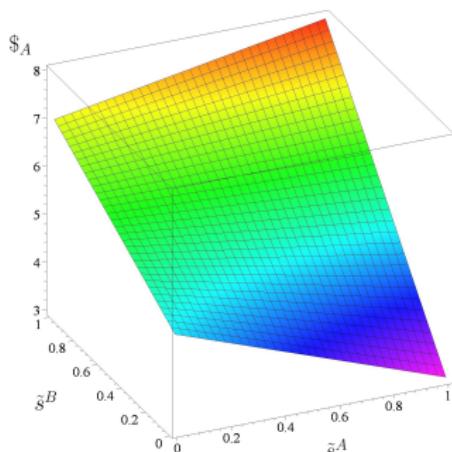
$$\begin{aligned}\tilde{s}^A(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{s}^A(\tilde{s}^A, \tilde{s}^{B*}) \quad \forall \tilde{s}^A \in [0, 1] \\ \tilde{s}^B(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{s}^B(\tilde{s}^{A*}, \tilde{s}^B) \quad \forall \tilde{s}^B \in [0, 1]\end{aligned}$$

A strategy combination  $(\tilde{s}^{A*}, \tilde{s}^{B*})$  is called an interior (mixed strategy) Nash equilibrium, if:

$$\begin{aligned}\frac{\partial \tilde{s}^A(\tilde{s}^A, \tilde{s}^B)}{\partial \tilde{s}^A} \Bigg|_{\substack{\tilde{s}^B = \tilde{s}^{B*}}} &= 0 \quad \forall \tilde{s}^A \in [0, 1], \tilde{s}^{B*} \in ]0, 1[ \\ \frac{\partial \tilde{s}^B(\tilde{s}^A, \tilde{s}^B)}{\partial \tilde{s}^B} \Bigg|_{\substack{\tilde{s}^A = \tilde{s}^{A*}}} &= 0 \quad \forall \tilde{s}^B \in [0, 1], \tilde{s}^{A*} \in ]0, 1[\end{aligned}$$

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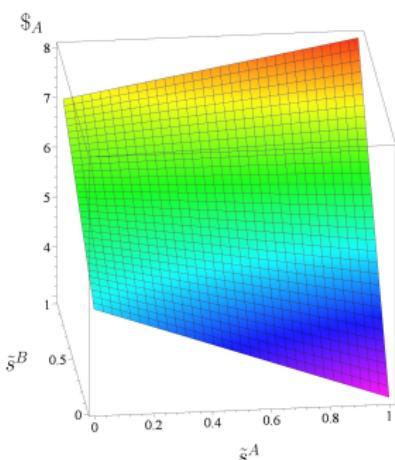
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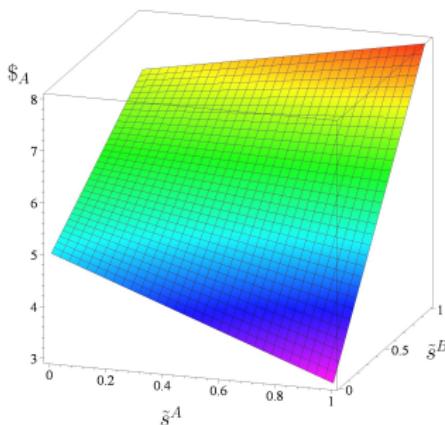
$$\begin{aligned}\tilde{\$}^A(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{\$}^A(\tilde{s}^A, \tilde{s}^{B*}) \quad \forall \tilde{s}^A \in [0, 1] \\ \tilde{\$}^B(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{\$}^B(\tilde{s}^{A*}, \tilde{s}^B) \quad \forall \tilde{s}^B \in [0, 1]\end{aligned}$$

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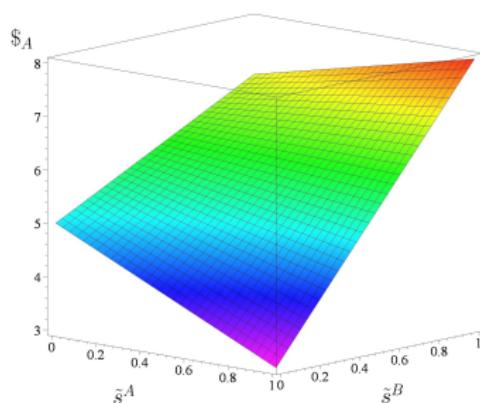
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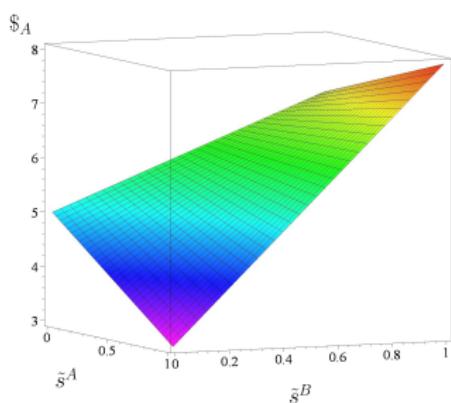
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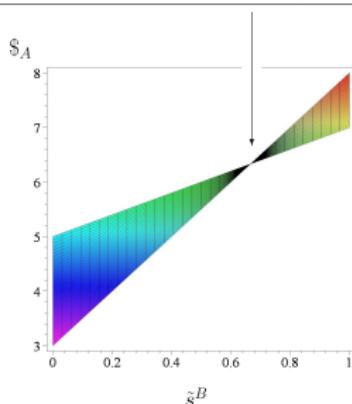
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# Nash equilibria (NE)

## Nash equilibria and $\tilde{\$}^\mu(\tilde{s}^A, \tilde{s}^B)$

Mixed strategy Nash equilibrium  
 $(\tilde{s}^A = \frac{2}{3}, \tilde{s}^B = \frac{2}{3})$



A strategy combination  $(\tilde{s}^{A*}, \tilde{s}^{B*})$  is called a Nash equilibrium, if:

$$\begin{aligned}\tilde{\$}^A(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{\$}^A(\tilde{s}^A, \tilde{s}^{B*}) \quad \forall \tilde{s}^A \in [0, 1] \\ \tilde{\$}^B(\tilde{s}^{A*}, \tilde{s}^{B*}) &\geq \tilde{\$}^B(\tilde{s}^{A*}, \tilde{s}^B) \quad \forall \tilde{s}^B \in [0, 1]\end{aligned}$$

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# Evolutionary Game Theory

Replicatordynamics: The dynamical behavior of a population of players

$$\begin{aligned}\frac{dx_i^A(t)}{dt} &= x_i^A(t) \left[ \sum_{l=1}^m \$_{il}^A x_l^B(t) - \sum_{l=1}^m \sum_{k=1}^m \$_{kl}^A x_k^A(t) x_l^B(t) \right] \\ \frac{dx_i^B(t)}{dt} &= x_i^B(t) \left[ \sum_{l=1}^m \$_{li}^B x_l^A(t) - \sum_{l=1}^m \sum_{k=1}^m \$_{lk}^B x_l^A(t) x_k^B(t) \right]\end{aligned}$$

The two population vectors  $\vec{x}^A$  and  $\vec{x}^B$  have to fulfill the normalizing conditions of a unity vector

$$x_i^\mu(t) \geq 0 \quad \text{and} \quad \sum_{i=1}^m x_i^\mu(t) = 1 \quad \forall i = 1, 2, \dots, m, \quad t \in \mathbb{R}, \quad \mu = A, B$$

# Replicatordynamics of $(2 \times 2)$ games

## Replicatordynamics of unsymmetric $(2 \times 2)$ games

$$\begin{aligned}\frac{dx(t)}{dt} &= \left( (\$_{11}^A + \$_{22}^A - \$_{12}^A - \$_{21}^A) (x(t) - (x(t))^2) \right) y(t) + \left( \$_{12}^A - \$_{22}^A \right) \left( x(t) - (x(t))^2 \right) =: g_A(x, y) \\ \frac{dy(t)}{dt} &= \left( (\$_{11}^B + \$_{22}^B - \$_{12}^B - \$_{21}^B) (y(t) - (y(t))^2) \right) x(t) + \left( \$_{12}^B - \$_{22}^B \right) \left( y(t) - (y(t))^2 \right) =: g_B(x, y)\end{aligned}$$

## Replicatordynamics of symmetric $(2 \times 2)$ games

$$\begin{aligned}\frac{dx}{dt} &= x \left[ \$_{11}(x - x^2) + \$_{12}(1 - 2x + x^2) + \$_{21}(x^2 - x) + \$_{22}(2x - x^2 - 1) \right] \\ &= x \left[ (\$_{11} - \$_{21})(x - x^2) + (\$_{12} - \$_{22})(1 - 2x + x^2) \right] =: g(x)\end{aligned}$$

with:  $x = x(t) := x_1(t) \rightarrow x_2(t) = (1 - x(t))$

# Payoff Transformation and Game classes

## Nash equivalent games

The set of Nash equilibria, the dynamical behavior of evolutionary games and the existence of evolutionary stable strategies (ESS) are unaffected by positive affine payoff transformations and by additionally added constants, where the strategy choice of the other players are fixed (see e.g. Weibull(1995)[1]). In the following the second kind of payoff transformation will be used to transform the payoff matrices in order to classify the games into different categories.

## Symmetric payoff matrix after payoff transformation

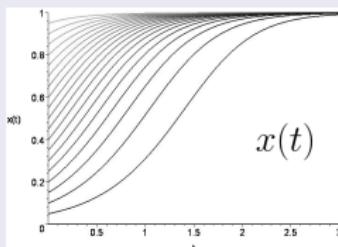
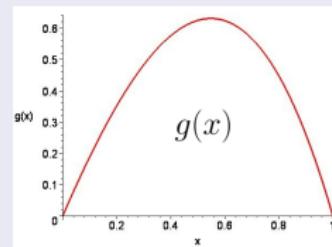
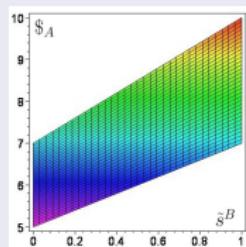
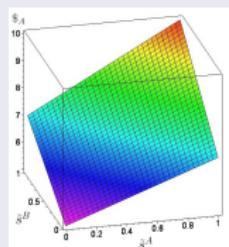
A \ B	$s_1^B$	$s_2^B$
$s_1^A$	(\$11, \$11) (\$21, \$12)	(\$12, \$21) (\$22, \$22)
$s_2^A$		

 $\Rightarrow$ 

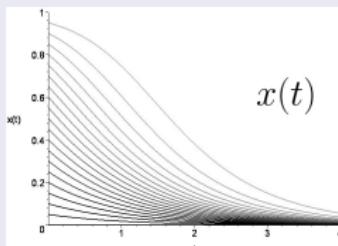
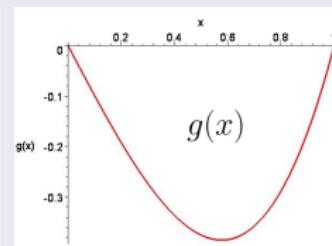
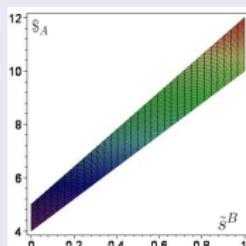
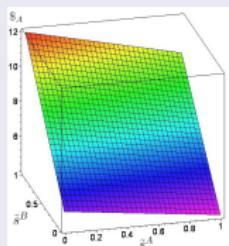
A \ B	$Trafo_{s_1^B}$	$Trafo_{s_2^B}$
$Trafo_{s_1^A}$	$(\underbrace{\$11 - \$21}_{:=a}, \underbrace{\$11 - \$21}_{:=a})$	(0,0)
$Trafo_{s_2^A}$	(0,0)	$(\underbrace{\$22 - \$12}_{:=b}, \underbrace{\$22 - \$12}_{:=b})$

# Symmetric ( $2 \times 2$ ) games: Dominant Class ( $a < 0, b > 0$ ) or ( $b < 0, a > 0$ )

Dominant Game:  $a=3, b=-2$ , one pure NE and one ESS ( $s_1^A, s_1^B$ )

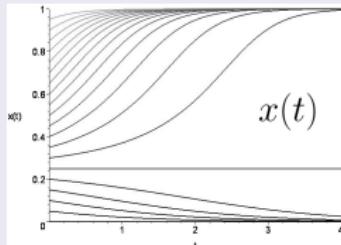
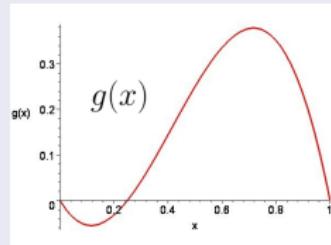
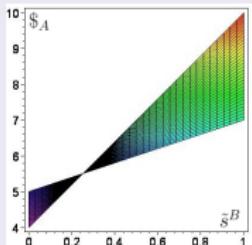
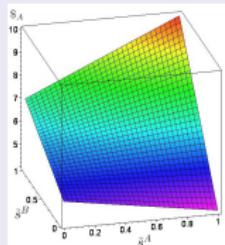


Prisoner's Dilemma:  $a=-2, b=1$ , one pure NE and one ESS ( $s_2^A, s_2^B$ )

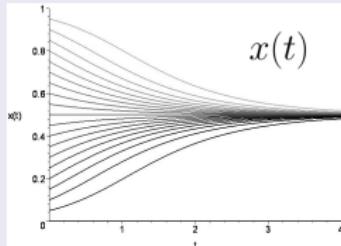
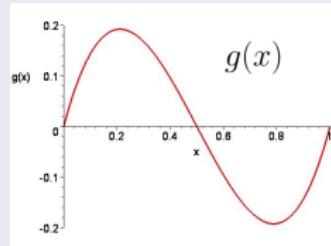
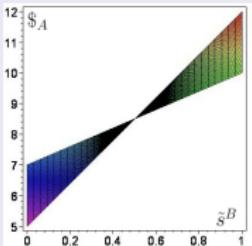
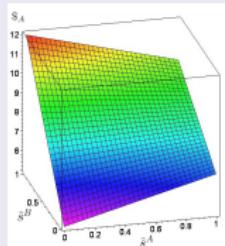


# Coordination $(a, b > 0)$ and Anti-Coordination $(a, b < 0)$ Class

Coordination game:  $a=3$ ,  $b=1$ , two pure and one interior NE at  $\tilde{s}^* = \frac{1}{4}$ , two ESS  $((s_1^A, s_1^B)$  and  $(s_2^A, s_2^B))$



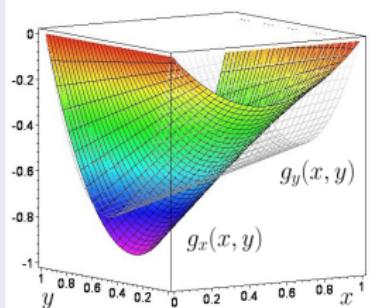
Anti-Coordination game:  $a=-2$ ,  $b=-2$ , two pure asymmetric NE and one interior NE at  $\tilde{s}^* = \frac{1}{2}$ , one ESS  $(\tilde{s}^{A*} = \frac{1}{2}, \tilde{s}^{B*} = \frac{1}{2})$



# Game classes of unsymmetric (2 player)-(2 strategy) games

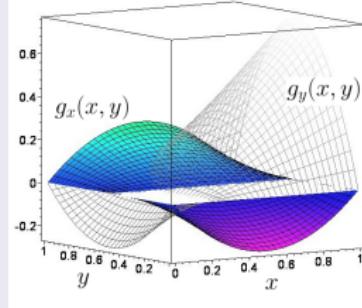
## Corner Class (one ESS)

$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):



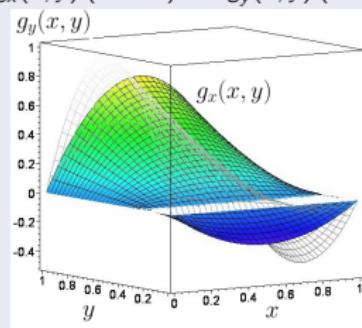
## Saddle Class (two ESS)

$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):

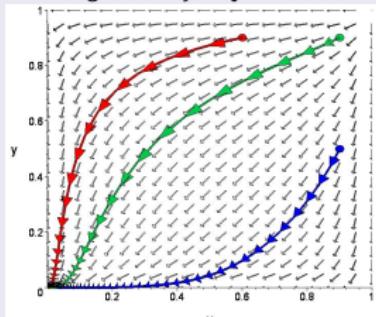


## Center Class (no ESS)

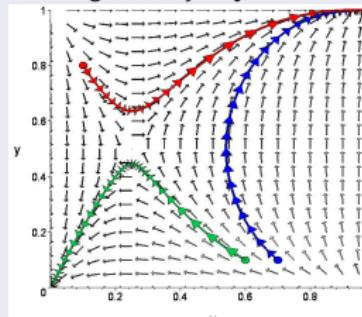
$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):



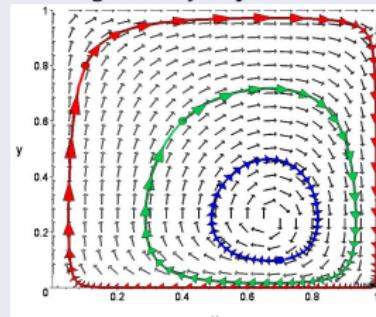
## Phase diagram of xy-trajectories:



## Phase diagram of xy-trajectories:



## Phase diagram of xy-trajectories:



# Superpositionen von Eigenzuständen

## Schrödingers Katze



Figure: Theoretische Versuchsanordnung des Gedankenexperiments.

In einem geschlossenen Kiste befindet sich ein instabiler Atomkern, der innerhalb einer bestimmten Zeitspanne mit einer gewissen Wahrscheinlichkeit zerfällt. Im Falle eines Zerfalls werde Giftgas freigesetzt, was eine im Raum befindliche Katze tötet. Bevor ein Beobachter die Kiste öffnet, schwebt der Zustand  $\psi$  der Katze zwischen den Eigenzuständen ' $\psi_1 :=$  Lebend' und ' $\psi_2 :=$  Tot'.

$$\psi = \frac{1}{\sqrt{2}} (\psi_1 + \psi_2)$$

# Quantisierte Messgrößen

## Beispiel: Das Wasserstoffatom

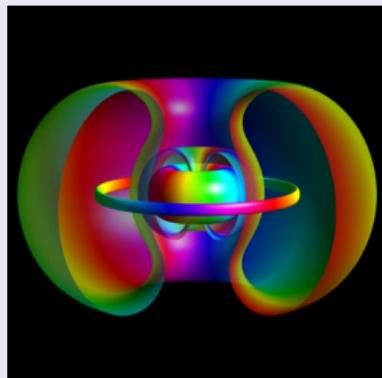


Figure:

Aufenthaltswahrscheinlichkeit des Elektrons im Wasserstoffatom ( $n=4, l=2, m=2$ ). Quelle: Bernd Thaller,

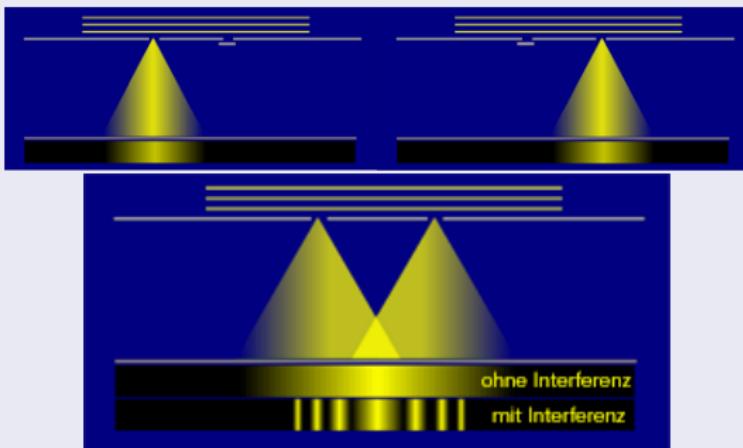
Visual Quantum Mechanics

Der Zustand eines Elektrons im Wasserstoffatom wird mit Hilfe der stationären Schrödinger-Gleichung berechnet. Die messbaren Eigenzustände des Elektrons ( $\psi_{nlm}(\vec{r})$ ) sind durch ihre Quantenzahlen ( $n, l, m$ ) quantisiert, d.h. Messgrößen wie z.B. die Energie können nur diskrete Werte annehmen. Der allgemeine Elektronenzustand ergibt sich durch Überlagerung (Superposition) der Eigenzustände ( $a_{nlm} \in \mathbb{C}$ ).

$$\psi = \sum_{n=1}^{\infty} \sum_{l=0}^{n-1} \sum_{m=-l}^l a_{nlm} \psi_{nlm}$$

# Welle-Teilchen-Dualismus

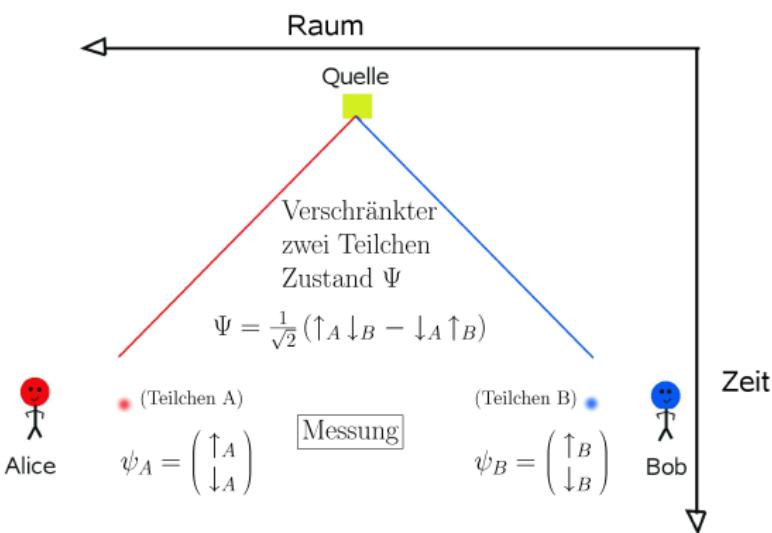
## Das Doppelspaltexperiment



**Figure:** Beim Doppelspaltexperiment offenbaren Teilchen ihre Welleneigenschaften. Quelle: Michael Craiss

1961 wurde das Doppelspaltexperiment mit Elektronen durch Claus Jönsson durchgeführt und im September 2002 in einer Umfrage der englischen physikalischen Gesellschaft in der Zeitschrift 'Physics World' zum schönsten physikalischen Experiment aller Zeiten gewählt.

# Das Einstein-Podolsky-Rosen Paradoxon



**Figure:** EPR Gedankenexperiment: Obwohl es keine messbare Wechselwirkung zwischen den Teilchen A und B gibt, sind diese dennoch mittel einer Quantenverschänkung verbunden.

# Related Literature (I): Different Quantum Games

- The *Quantum Penny Flip Game*  
1999, D. A. Meyer, *Quantum strategies*, PRL 82 (1052)
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1999, J. Eisert, M. Wilkens and M. Lewenstein, *Quantum Games and Quantum Strategies*, PRL 83 (3077)
- The *Quantum Battle of Sexes*  
2001, L. Marinatto and T. Weber, *A Quantum Approach To Static Games Of Complete Information*, Physics Letters A 272
- The *Quantum Coordination Game*  
2003, B. A. Huberman and T. Hogg, *Quantum Solution of Coordination Problems*, Quantum Information Processing 2(6)
- The *Quantum Ultimatum Game*  
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# Related Literature (II)

- **Economics and Quantum Game Theory**

2002, E. W. Piotrowski and J. Sladkowski, *Quantum Market Games*, Physica A (312) 208

2002, Kay-Yut Chen, T. Hogg and R. Beaulsoleil *A Quantum Treatment of Public Goods Economics*, Quantum Information Processing 1(6)

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2007, T. Hogg, P. Harsha and Kay-Yut Chen *Quantum Auctions*, Int. J. of Quantum Information 5:751-780

2007, M. Hanuske, S. Bernius and B. Dugall, *Quantum Game Theory and Open Access Publishing*, Physica A, Vol.382 (2007), p.650-664 (physics/0612234)

# Related Literature (III)

- **Quantum Computer and Quantum Game Theory**

2002, J. Du, H. Li, X. Xu, M. Shi, J. Wu, X. Zhou and R. Han

*Experimental realization of quantum games on a quantum computer*, PRL 88 (137902)

2007, R. Prevedel, A. Stefanov, P. Walther and A. Zeilinger

*Experimental realization of a quantum game on a one-way quantum computer*, New Journal of Physics 9 (205)

2008, P. Benicio, Melo de Sousa, R. V. Ramos *Multiplayer*

*Quantum Games and its Application as Access Controller in Architecture of Quantum Computers*, arXiv:0802.3684v2

- **Extensions of Quantum Game Theory**

2001, S. C. Benjamin and P. M. Hayden, *Multi-Player*

*Quantum Games*, PRA 64 (030301) ...

## Related Literature (IV)

- Experimental Economics and Quantum Game Theory
  - 2006, Kay-Yut Chen and Tad Hogg *How well do people play a quantum prisoner's dilemma?*, Quantum Information Processing 5(43)
  - 2007, Kay-Yut Chen and Tad Hogg *Experiments with Probabilistic Quantum Auctions*, arXiv:0707.4195v1
  - 2007, M. Hanuske, S. Bernius, W. König and B. Dugall *Experimental Validation of Quantum Game Theory*, Accepted Paper at the Conference *LOFT 2008*
- and reviews in Physics World and Nature ...

# A 2-Player-2-Strategy-Quantumgame

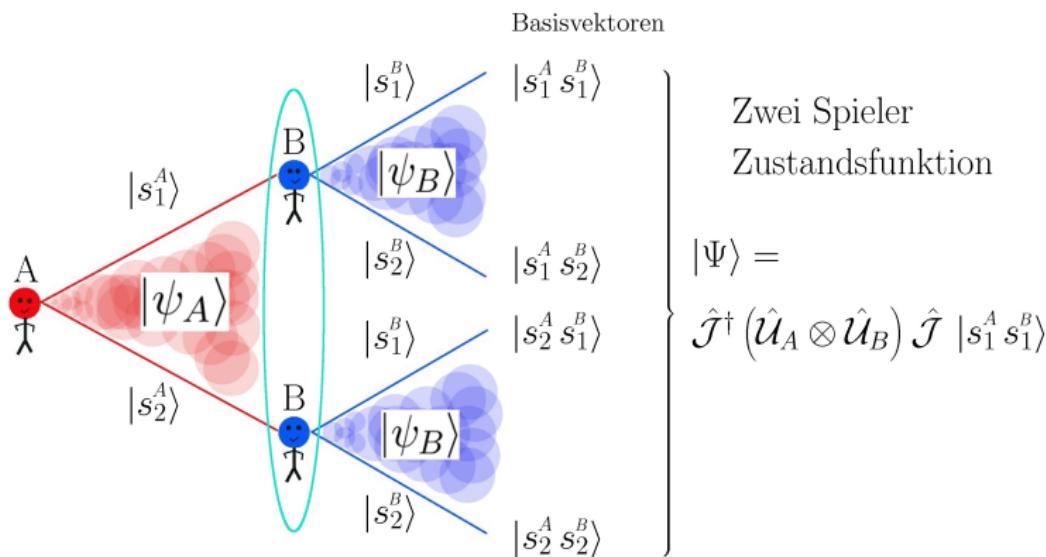


Figure:  $|\Psi\rangle$ : Two-Player State,  $\hat{\mathcal{J}}(\gamma)$ : Entangling Operator,  $\gamma$ : Strength of Entanglement,  $\hat{\mathcal{U}}_A, \hat{\mathcal{U}}_B$ : Strategy Decision Operator of Player A and B

# The Two-Player Quantum Wavefunction $|\Psi\rangle$

## The Two-Player Quantum State $|\Psi\rangle$

$$|\Psi\rangle = \hat{\mathcal{J}}^\dagger (\hat{\mathcal{U}}_A \otimes \hat{\mathcal{U}}_B) \hat{\mathcal{J}} |s_1 s_1\rangle$$

$\hat{\mathcal{U}}_A$  : Decision Operator of Player A

$\hat{\mathcal{U}}_B$  : Decision Operator of Player B

$\hat{\mathcal{J}}$  : Entangling Operator

$\hat{\mathcal{J}}^\dagger$  : Disentangling Operator

$\hat{\mathcal{J}} |s_1 s_1\rangle$  : Two-Player Initial State ( $|\Psi_0\rangle$ )

## In words ...

The setup of the quantum game begins with the choice of the initial state  $|\Psi_0\rangle$ . After the two players have chosen their individual quantum strategies ( $\hat{\mathcal{U}}_A := \hat{\mathcal{U}}(\theta_A, \varphi_A)$  and  $\hat{\mathcal{U}}_B := \hat{\mathcal{U}}(\theta_B, \varphi_B)$ ) the disentangling operator  $\hat{\mathcal{J}}^\dagger$  is acting to prepare the measurement.

# The quantum decision state $|\psi\rangle_\mu$ of player $\mu = A, B$

To illustrate the operator formalism of quantum game theory and the concept of quantum strategies, we want to focus at first on the real and imaginary values of the two spinor components  $\psi_1^A$  and  $\psi_2^A$  of the state  $|\psi\rangle_A$  of player A:

$$|\psi\rangle_A = \psi_1^A |s_1^A\rangle + \psi_2^A |s_2^A\rangle = \begin{pmatrix} \psi_1^A \\ -\psi_2^A \end{pmatrix} \in \mathcal{H}_A$$

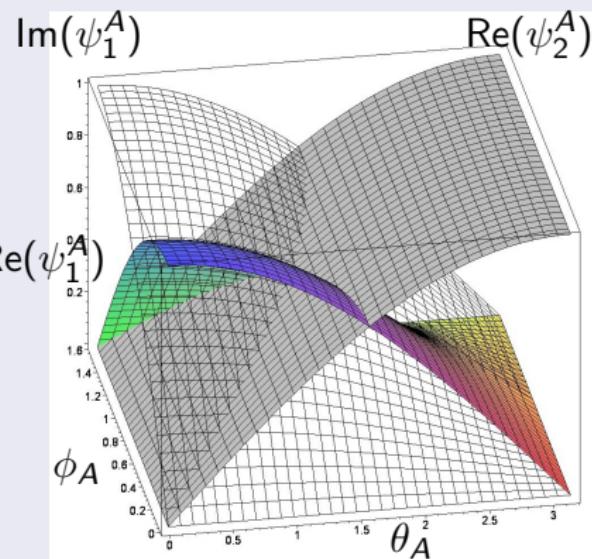
$$|s_1^A\rangle = \begin{pmatrix} 1 \\ 0 \end{pmatrix}, \quad |s_2^A\rangle = \begin{pmatrix} 0 \\ -1 \end{pmatrix}$$

$$|\psi\rangle_A = \hat{\mathcal{U}}(\theta_A, \varphi_A) |s_1^A\rangle = \begin{pmatrix} e^{i\varphi_A} \cos(\frac{\theta_A}{2}) \\ -\sin(\frac{\theta_A}{2}) \end{pmatrix}$$

$$\hat{\mathcal{U}}(\theta, \varphi) := \begin{pmatrix} e^{i\varphi} \cos(\frac{\theta}{2}) & \sin(\frac{\theta}{2}) \\ -\sin(\frac{\theta}{2}) & e^{-i\varphi} \cos(\frac{\theta}{2}) \end{pmatrix} \quad \forall \theta \in [0, \pi] \wedge \varphi \in [0, \frac{\pi}{2}]$$

# The quantum decision state $|\psi\rangle_\mu$ of player $\mu = A, B$

Real and imaginary parts of  $|\psi\rangle_A$



Quantum state of player A:

$$|\psi\rangle_A = \psi_1^A |s_1^A\rangle + \psi_2^A |s_2^A\rangle = \begin{pmatrix} \psi_1^A \\ -\psi_2^A \end{pmatrix} \in \mathcal{H}_A$$

with:  $|s_1^A\rangle = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ ,  $|s_2^A\rangle = \begin{pmatrix} 0 \\ -1 \end{pmatrix}$

$s_1$ -quantum strategies and the decision operator  $\hat{\mathcal{U}}(\theta, \varphi)$ :

$$|\psi\rangle_A = \hat{\mathcal{U}}(\theta_A, \varphi_A) |s_1^A\rangle = \begin{pmatrix} e^{i\varphi_A} \cos(\frac{\theta_A}{2}) \\ -\sin(\frac{\theta_A}{2}) \end{pmatrix}$$

$$\hat{\mathcal{U}}(\theta, \varphi) := \begin{pmatrix} e^{i\varphi} \cos(\frac{\theta}{2}) & \sin(\frac{\theta}{2}) \\ -\sin(\frac{\theta}{2}) & e^{-i\varphi} \cos(\frac{\theta}{2}) \end{pmatrix}$$

$$\forall \theta \in [0, \pi] \wedge \varphi \in [0, \frac{\pi}{2}]$$

# The 2-player state $|\Psi\rangle$ and the entangling operator $\hat{\mathcal{J}}(\gamma)$

$$|\Psi\rangle = \hat{\mathcal{J}}^\dagger (\hat{\mathcal{U}}_A \otimes \hat{\mathcal{U}}_B) \hat{\mathcal{J}} |s_1^A s_1^B\rangle$$

$$\hat{\mathcal{J}} := e^{i \frac{\gamma}{2} (\hat{s}_1 \otimes \hat{s}_1)} = \begin{pmatrix} \cos\left(\frac{\gamma}{2}\right) & 0 & 0 & i \sin\left(\frac{\gamma}{2}\right) \\ 0 & \cos\left(\frac{\gamma}{2}\right) & -i \sin\left(\frac{\gamma}{2}\right) & 0 \\ 0 & -i \sin\left(\frac{\gamma}{2}\right) & \cos\left(\frac{\gamma}{2}\right) & 0 \\ i \sin\left(\frac{\gamma}{2}\right) & 0 & 0 & \cos\left(\frac{\gamma}{2}\right) \end{pmatrix}$$

$$\gamma \in [0, \frac{\pi}{2}], \quad |s_1^A s_1^B\rangle := |s_1^A\rangle \otimes |s_1^B\rangle = \begin{pmatrix} 1 \\ 0 \\ 0 \\ 0 \end{pmatrix}$$

# Interpretation

The most important, but also most difficult mathematical concept in QGT is the two player quantum state  $|\Psi\rangle$ . It is formally constructed with the use of the decision operators  $\hat{U}_A$  and  $\hat{U}_B$  of player  $A$  and  $B$  and the entangling and disentangling operator  $\hat{\mathcal{J}}$  and  $\hat{\mathcal{J}}^\dagger$ .  $|\Psi\rangle$  is a spinor in a complex valued, 4-dimensional, abstract mathematical space called the 2-player "Hilbertspace"  $\mathcal{H}$ . The space of all conceivable decision paths is extended from the purely rational, measurable space in the Hilbertspace of complex numbers. Through the concept of a potential entanglement of the imaginary quantum strategy parts, it is possible to include cooperative decision path, caused by cultural or moral standards. QGT is therefore a model which goes beyond *Homo Economicus* and the parameter  $\gamma$ , which is a measure for the strength of entanglement and fellow feeling, describes how strongly the players behave as a collective state (*Homo Sociologicus* or *Homo Transzentalis*).

# The extended payoff $\$_\mu(\theta_A, \varphi_A, \theta_B, \varphi_B)$ of player $\mu = A, B$

The extended payoff  $\$_\mu(\theta_A, \varphi_A, \theta_B, \varphi_B, \gamma)$  of player  $\mu = A, B$  is an amplification of the classical mixed strategy payoff function  $\tilde{\$}^\mu(\tilde{s}^A, \tilde{s}^B)$ :

$$\$_A = \$_{11}^A P_{11} + \$_{12}^A P_{12} + \$_{21}^A P_{21} + \$_{22}^A P_{22}$$

$$\$_B = \$_{11}^B P_{11} + \$_{12}^B P_{12} + \$_{21}^B P_{21} + \$_{22}^B P_{22}$$

with:  $P_{\sigma\sigma'} = |\langle \sigma\sigma' | \Psi \rangle|^2$ ,  $\sigma = \{s_1^A, s_2^A\}$  and  $\sigma' = \{s_1^B, s_2^B\}$

$P_{\sigma\sigma'}$  are the real valued probabilities of finding the two player state  $|\Psi\rangle$  in the pure strategy Eigenstate  $|\sigma\sigma'\rangle$ , e.g.

$$P_{12} := P_{s_1^A s_2^B} = \left| \langle s_1^A s_2^B | \Psi \rangle \right|^2$$

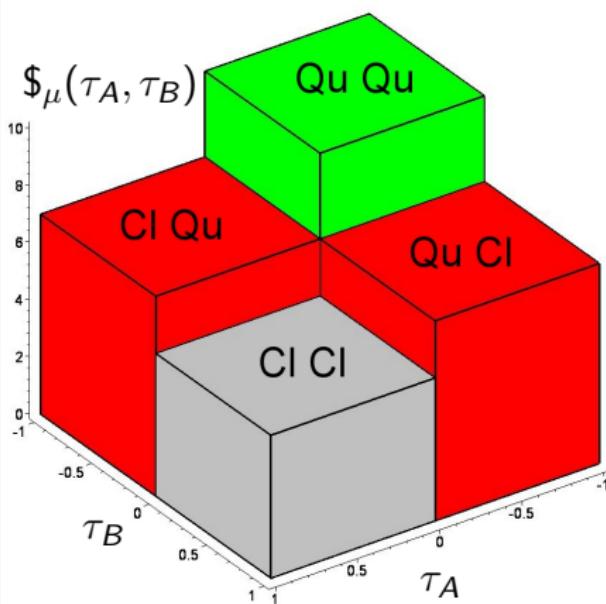
# The extended payoff $\$_{\mu}(\tau_A, \tau_B)$ of player $\mu = A, B$

In contrast to the classical mixed payoff functions ( $\$^A(\tilde{s}^A, \tilde{s}^B)$  and  $\$^B(\tilde{s}^A, \tilde{s}^B)$ ), which depend only on the two parameters  $\tilde{s}^A$  and  $\tilde{s}^B$ , the quantum version of the mixed strategy payoff function depends on five parameters; namely the four decision angles ( $\theta_A, \varphi_A, \theta_B$  and  $\varphi_B$ ) and the entangling parameter  $\gamma$ . In order to visualize the payoff function as a surface in a three dimensional space it is necessary to reduce the set of parameters in the final state:

$|\Psi\rangle = |\Psi_f(\theta_A, \varphi_A, \theta_B, \varphi_B)\rangle \rightarrow |\Psi(\tau_A, \tau_B)\rangle$ . The two strategy angles  $\theta$  and  $\varphi$  depend only on a single parameter  $\tau \in [-1, 1]$ . Positive  $\tau$ -values represent pure and mixed classical strategies, whereas negative  $\tau$ -values correspond to quantum strategies, where  $\theta = 0$  and  $\varphi > 0$ . The whole strategy space is separated into four regions, namely the absolute classical region ( $CICl$ :  $\tau_A, \tau_B \geq 0$ ), the absolute quantum region ( $QuQu$ :  $\tau_A, \tau_B < 0$ ) and the two partially classical-quantum regions ( $CICl$ :  $\tau_A \geq 0 \wedge \tau_B < 0$  and  $QuCl$ :  $\tau_A < 0 \wedge \tau_B \geq 0$ ).

# The extended payoff $\$_{\mu}(\tau_A, \tau_B)$ of player $\mu = A, B$

## Visualisationspace of $\$_{\mu}(\tau_A, \tau_B)$



The expected payoff within a quantum version of a general 2-player game:

$$\$_A = \$_{11}^A P_{11} + \$_{12}^A P_{12} + \$_{21}^A P_{21} + \$_{22}^A P_{22}$$

$$\$_B = \$_{11}^B P_{11} + \$_{12}^B P_{12} + \$_{21}^B P_{21} + \$_{22}^B P_{22}$$

with:  $P_{\sigma\sigma'} = |\langle \sigma\sigma' | \Psi \rangle|^2$ ,  $\sigma, \sigma' = \{s_1, s_2\}$

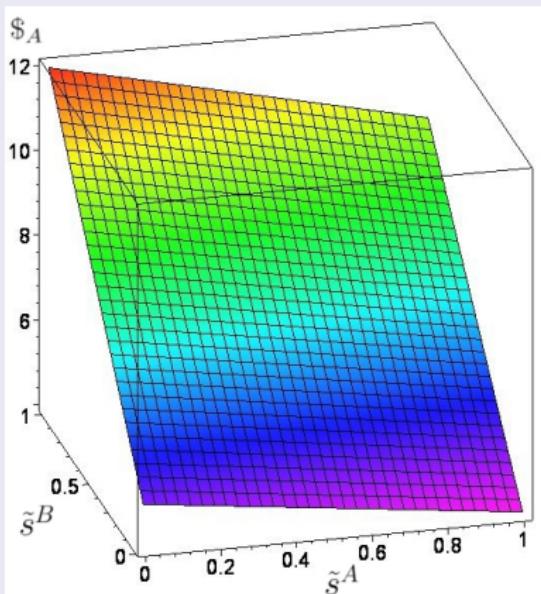
Reduction of quantum strategies:

$$|\Psi\rangle = |\Psi(\theta_A, \varphi_A, \theta_B, \varphi_B)\rangle \rightarrow |\Psi(\tau_A, \tau_B)\rangle$$

$$\underbrace{\{(\tau, \pi, 0) \mid \tau \in [0, 1]\}}_{\text{classical region } Cl} \wedge \underbrace{\{(0, \tau, \frac{\pi}{2}) \mid \tau \in [-1, 0]\}}_{\text{quantum region } Qu}$$

# Quantum extension of dominant class games

Classical payoff for player A



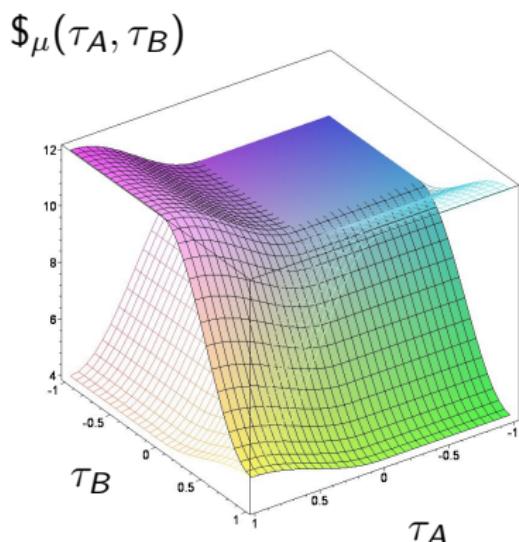
$A \setminus B$	$s_1^B$	$s_2^B$
$s_1^A$	(10, 10)	(4, 12)
$s_2^A$	(12, 4)	(5, 5)

Table: Payoffmatrix of a dominant, prisoners dilemma like game.

This dominant, prisoners dilemma like game has only one pure, symmetric Nash equilibrium  $(s_2^A, s_2^B)$  which is the only ESS of the evolutionary game.

# Quantum extension of dominant class games

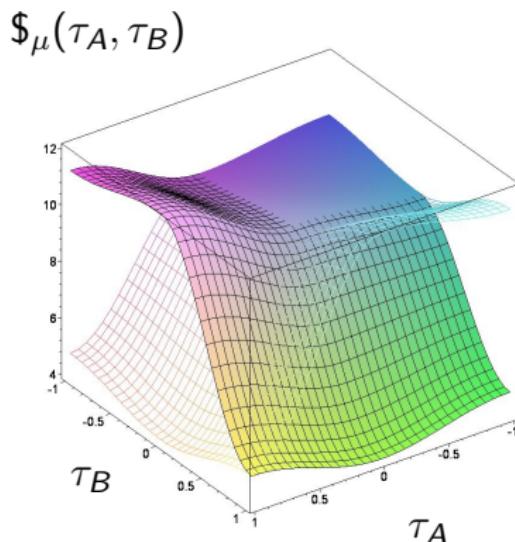
Payoff of player A (colored) and player B (wired) for  $\gamma = 0$  (no entanglement)



The diagram clearly exhibits that the non-entangled quantum game simply describes the classical version of the prisoner's dilemma game. For the case, that both players decide to play a quantum strategy ( $\tau_A < 0 \wedge \tau_B < 0$ ) their payoff is equal to the case where both players choose the classical pure strategy  $s_1$  ( $\$_A(\tau_A = 0, \tau_B = 0) = 10$ ). The classical Nash equilibrium  $((s_2^A, s_2^B),$  the dominant strategy) corresponds to the following  $\tau$ -values:  $(s_2^A, s_2^B) \hat{=} (\tau_A = 1, \tau_B = 1)$ .

# Quantum extension of dominant class games

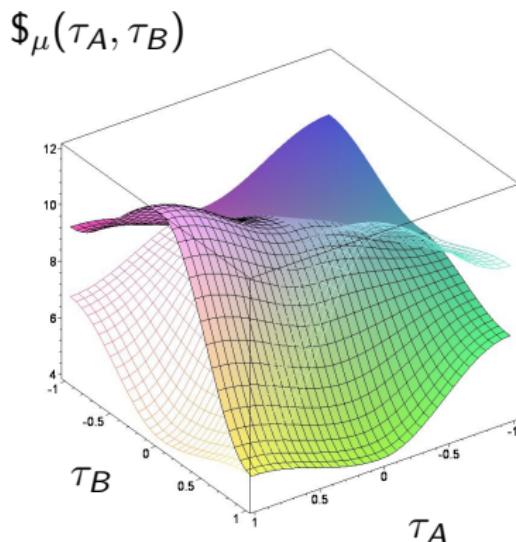
Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{10} \approx 0.31$



For the absolute classical region  $CICl$  the shape of the surfaces does not change, whereas for the partially classical-quantum ( $ClQu$  and  $QuCl$ ) and absolute quantum region regions  $QuQu$  the payoff structure changes due to a possible interference of quantum strategies within Hilbertspace. The structure of Nash-equilibria does not change for the left picture, whereas for the following pictures the previously present dominant strategy of the prisoner's dilemma game has disappeared and a new, advisable quantum Nash-equilibrium will appear at  $(\widehat{Q}, \widehat{Q}^{\perp}(\tau_A = -1, \tau_B = -1))$ . During the transition from this figure to the next picture two separate phenomena occur. At first, for an entanglement value  $\gamma_1 \approx 0.37$ , the best response for player A to the strategy  $s_2^B \stackrel{\perp}{=} \tau_B = 1$  is no longer the strategy  $s_2^A \stackrel{\perp}{=} \tau_A = 1$ , as  $\$_A(\tau_A = -1, \tau_B = 1) \approx 5.05$  is now higher than  $\$_A(\tau_A = 1, \tau_B = 1) = 5$ . Secondly, for an entanglement value  $\gamma_2 \approx 0.53$ , the best response for player A to the strategy  $\widehat{Q}_B \stackrel{\perp}{=} \tau_B = -1$  is no longer the strategy  $s_2^A \stackrel{\perp}{=} \tau_A = 1$ , as  $\$_A(\tau_A = 1, \tau_B = -1) \approx 9.96$  is for  $\gamma_2 = 0.53$  lower than  $\$_A(\tau_A = -1, \tau_B = -1) = 10$ .

# Quantum extension of dominant class games

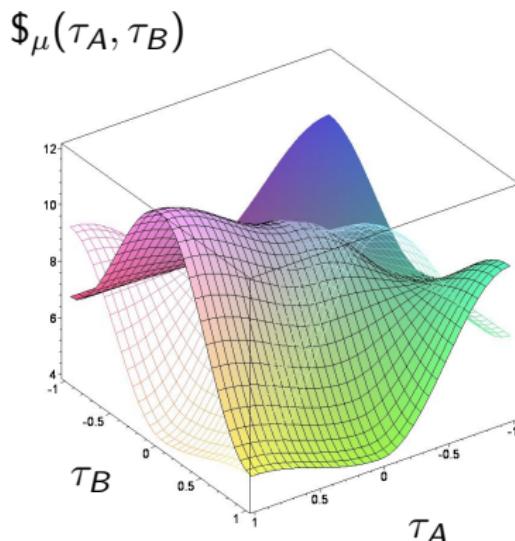
Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{8} \approx 0.52$



For the absolute classical region  $CICl$  the shape of the surfaces does not change, whereas for the partially classical-quantum ( $ClQu$  and  $QuCl$ ) and absolute quantum region regions  $QuQu$  the payoff structure changes due to a possible interference of quantum strategies within Hilbertspace. The structure of Nash-equilibria did not change for the last figure, whereas for this and the following pictures the previously present dominant strategy of the prisoner's dilemma game has disappeared and a new, advisable quantum Nash-equilibrium has appeared  $(\widehat{Q}, \widehat{Q}) \doteq (\tau_A = -1, \tau_B = -1)$ . During the transition from the last picture to this figure two separate phenomena occurred. At first, for an entanglement value  $\gamma_1 \approx 0.37$ , the best response for player A to the strategy  $s_2^B \doteq \tau_B = 1$  is no longer the strategy  $s_2^A \doteq \tau_A = 1$ , as  $\$A(\tau_A = -1, \tau_B = 1) \approx 5.05$  is now higher than  $\$A(\tau_A = 1, \tau_B = 1) = 5$ . Secondly, for an entanglement value  $\gamma_2 \approx 0.53$ , the best response for player A to the strategy  $\widehat{Q}_B \doteq \tau_B = -1$  is no longer the strategy  $s_2^A \doteq \tau_A = 1$ , as  $\$A(\tau_A = 1, \tau_B = -1) \approx 9.96$  is for  $\gamma_2 = 0.53$  lower than  $\$A(\tau_A = -1, \tau_B = -1) = 10$ .

# Quantum extension of dominant class games

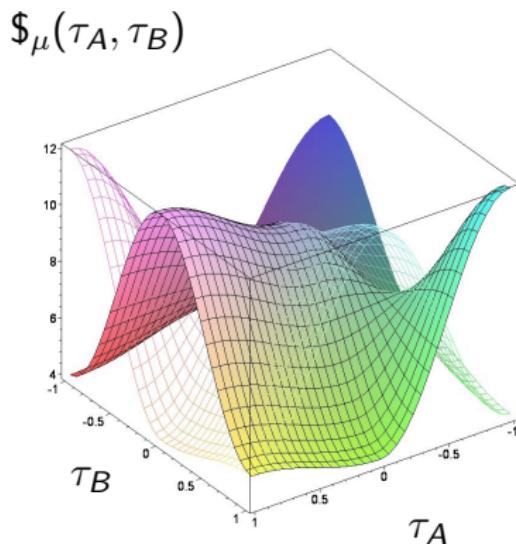
Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{6} \approx 0.94$



The results show, that a quantum extension of a classical prisoner's dilemma game is able to change the structure of Nash-equilibria, and even previously present dominant strategies could become nonexistent, if the value of entanglement increases further than a defined  $\gamma$ -threshold. Players with a higher strategic entanglement value  $\gamma$  escape the dilemma as they see the advantage of the quantum strategy combination  $(\hat{Q}_A, \hat{Q}_B)$ , which is measured as if both are playing the classical strategy  $s_2$ .

# Quantum extension of dominant class games

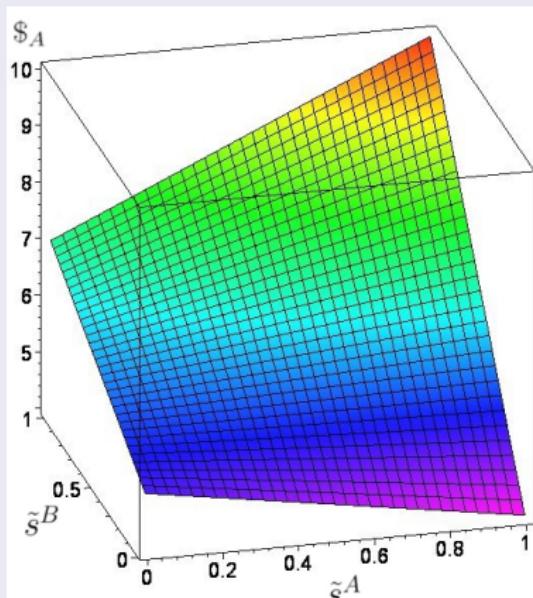
Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{2} \approx 1.57$



The results show, that a quantum extension of a classical prisoner's dilemma game is able to change the structure of Nash-equilibria, and even previously present dominant strategies could become nonexistent, if the value of entanglement increases further than a defined  $\gamma$ -threshold. Players with a higher strategic entanglement value  $\gamma$  escape the dilemma as they see the advantage of the quantum strategy combination  $(\hat{Q}_A, \hat{Q}_B)$ , which is measured as if both are playing the classical strategy  $s_2$ .

# Quantum extension of coordination class games

## Classical payoff for player A



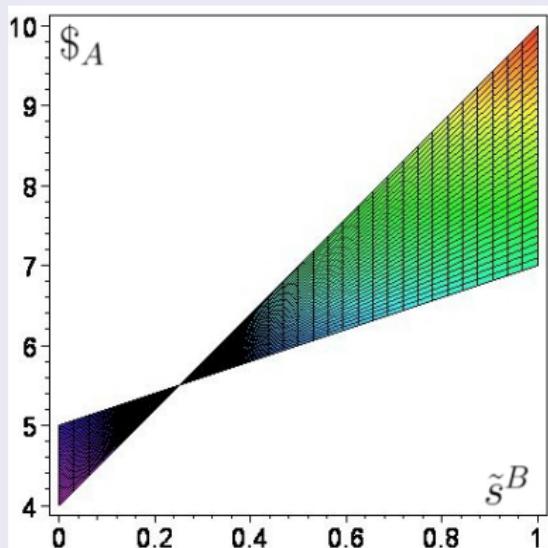
A\B	$s_1^B$	$s_2^B$
$s_1^A$	(10,10)	(4,7)
$s_2^A$	(7,4)	(5,5)

Table: Payoffmatrix of a coordination game.

This coordination game has two pure, symmetric Nash equilibria and one interior NE at  $s^* = \frac{1}{4}$ . The evolutionary game game has two ESSs.

# Quantum extension of coordination class games

Classical payoff for player A (projected)



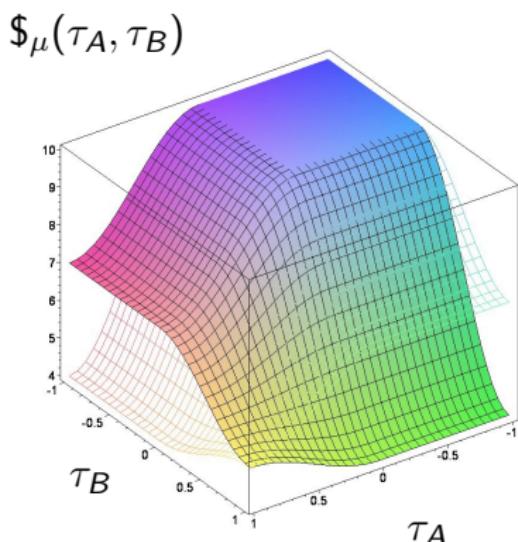
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# Quantum extension of coordination class games

Payoff of player A (colored) and player B (wired) for  $\gamma = 0$  (no entanglement)

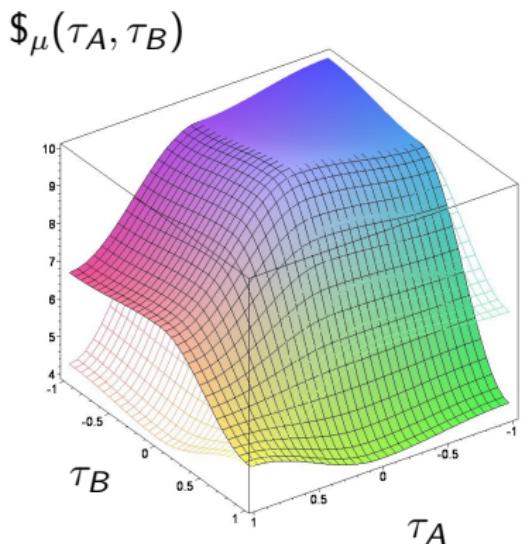


Again, the diagram clearly indicates that the non-entangled quantum game is identical to the classical version of the underlying coordination game. For the case, that both players decide to play a quantum strategy ( $\tau_A < 0 \wedge \tau_B < 0$ ) their payoff is equal to the case where both players choose the classical pure strategy  $s_1$  ( $\$_A(\tau_A = 0, \tau_B = 0) = 10$ ), with the overall highest possible payoff. The classical pure Nash equilibria correspond to the following  $\tau$ -values:  $(s_1^A, s_1^B) \hat{=} (\tau_A = 0, \tau_B = 0)$  and  $(s_2^A, s_2^B) \hat{=} (\tau_A = 1, \tau_B = 1)$ , whereas the classical mixed strategy equilibrium is at:

$$\tau^* = \frac{2}{\pi} \arccos\left(\sqrt{\frac{1}{4}}\right) = \frac{2}{3}.$$

# Quantum extension of coordination class games

Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{10} \approx 0.31$



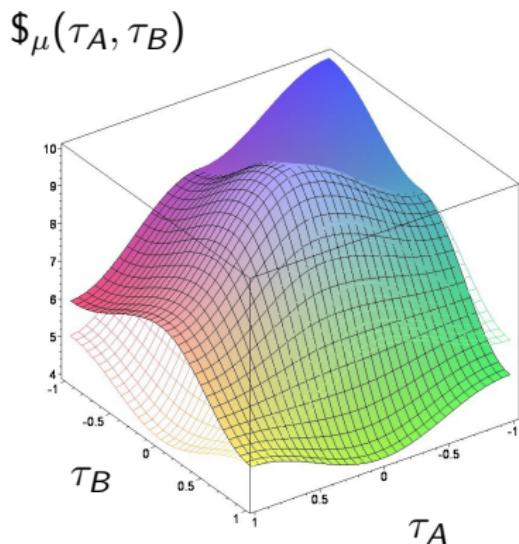
Even for tiny values of  $\gamma$  a new quantum Nash-equilibrium appears ( $\tau_A = -1, \tau_B = -1$ ).

At moderate values of  $\gamma$  the low payoff evolutionary stable strategy ( $\tau_A = 1, \tau_B = 1$ ) disappears.

The specific  $\gamma$ -value at which this disappearance happens, depends on the whole set of payoff parameters and not only on  $a$  and  $b$ .

# Quantum extension of coordination class games

Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{8} \approx 0.52$



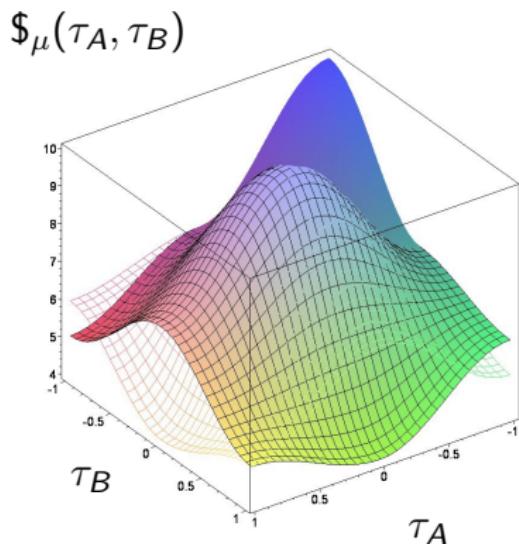
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# Quantum extension of coordination class games

Payoff of player A (colored) and player B (wired) for  $\gamma = \frac{\pi}{6} \approx 0.94$



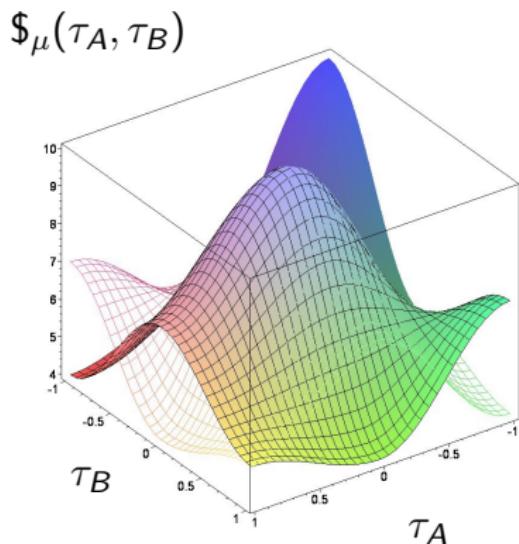
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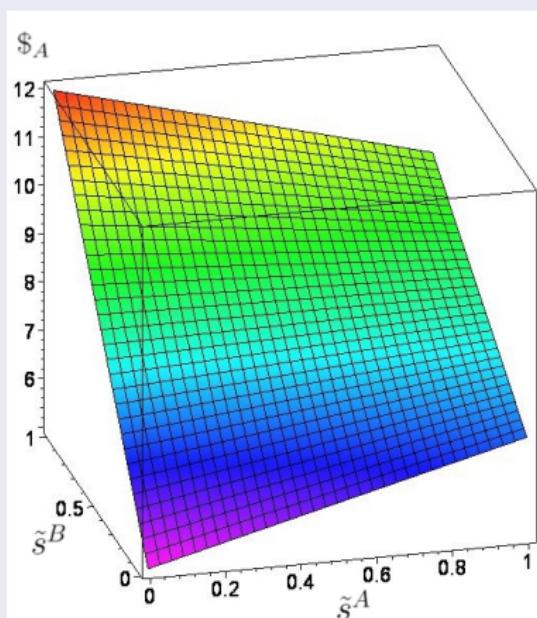
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# Quantum extension of anti-coordination class games

Classical payoff for player A



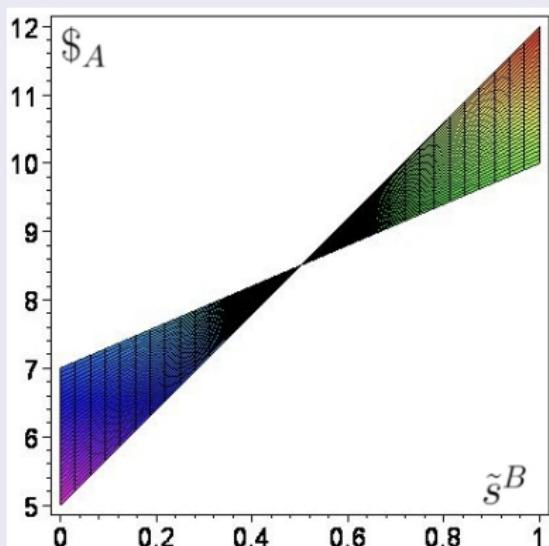
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Table: Payoffmatrix of a coordination game.

This anti-coordination game has two pure, unsymmetric Nash equilibria and one interior NE at  $s^* = \frac{1}{2}$ . The evolutionary game game has one mixed strategy ESS.

# Quantum extension of anti-coordination class games

Classical payoff for player A (projected)



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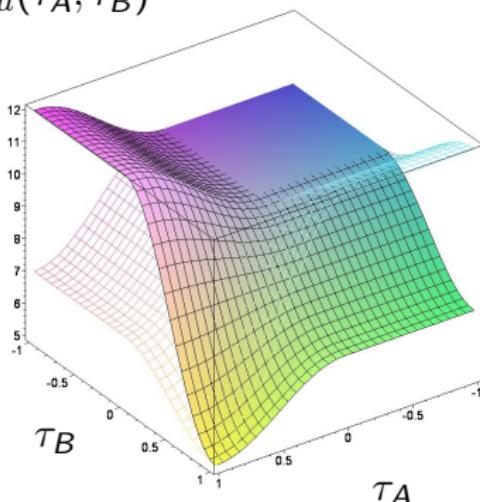
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# Quantum extension of anti-coordination class games

Payoff of player A (colored) and player B (wired) for  $\gamma = 0$

Beside the mixed strategy evolutionary stable strategy, a new quantum ESS appears at a specific  $\gamma$ -value.

$$\$_{\mu}(\tau_A, \tau_B)$$



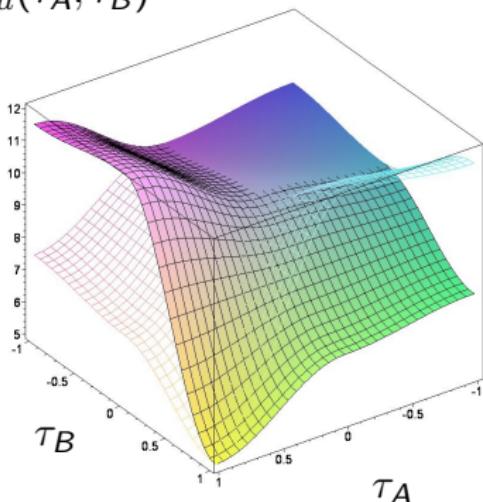
For details see:

- M. Hanauske, *Advances in Evolutionary Game Theory*, 2009, Lecture at the 'Université Lumière Lyon 2' in Lyon, France (MINERVE Exchange Program); Slides and additional material
- M. Hanauske, J. Kunz, S. Bernius, and W. König, *Doves and hawks in economics revisited: An evolutionary quantum game theory-based analysis of financial crises*, 2009, to appear in *Physica A*, arXiv:0904.2113, RePEc:pra:mprapa:14680 and SSRN\_id:1597735 .

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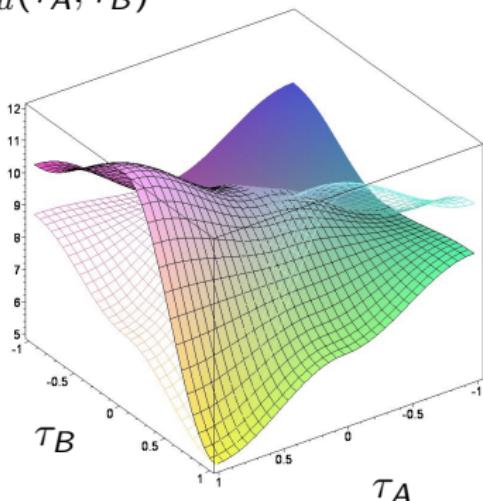
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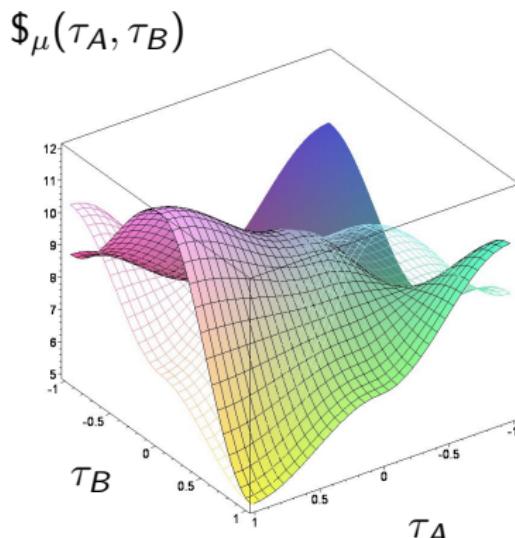
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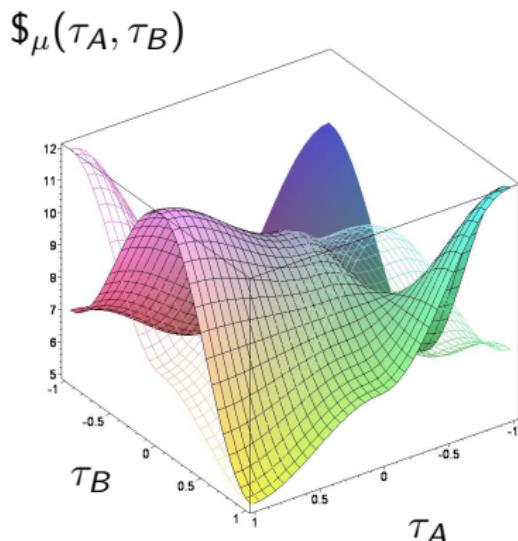
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# Quanten-Spieltheorie und Unternehmensnetzwerke der Softwarebranche

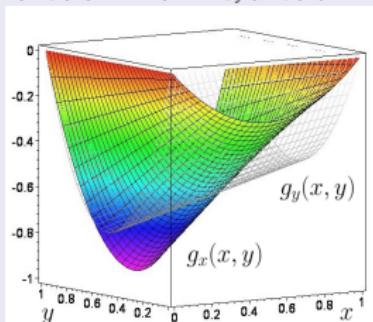
## Spieltheoretische Formulierung des evolutionären Hubs- und Spoke Spiels

- Menge der Spieler unterteilt sich in zwei Gruppen. A:Hubs und B:Spokes
- Hub-Strategien:  
 $s_1^A$ :=Opportunist sein (z.B Aufnahme der Funktionalität ins eigene Portfolio)  
 $s_2^A$ :=kein Opportunist sein (z.B nur Bereitstellung der Plattform)
- Spoke-Strategien:  
 $s_1^B$ :=keinerlei Partnerschaft mit dem Hub  
 $s_2^B$ :=Partnerschaft mit dem Hub
- Auszahlungsmatrix für Hub und Spoke

# Auszahlungsmatrix der Hubs und Spokes definiert die Spielklasse

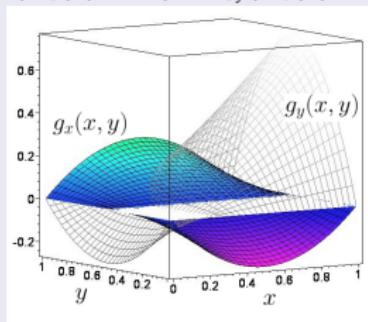
## Corner Class (one ESS)

$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):



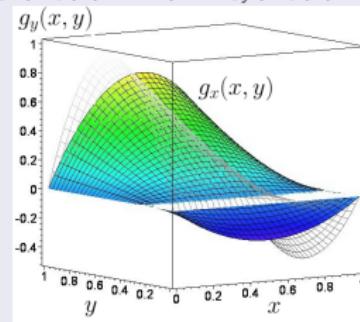
## Saddle Class (two ESS)

$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):

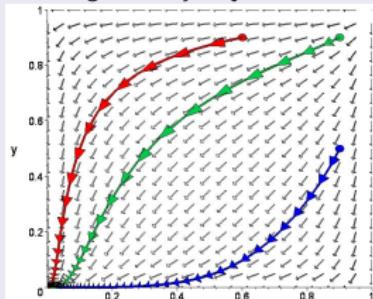


## Center Class (no ESS)

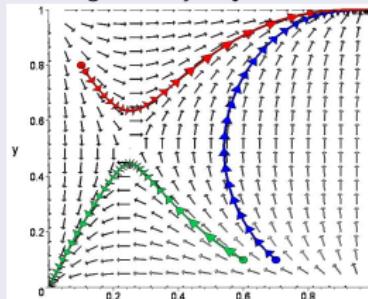
$g_x(x, y)$  (colored) and  $g_y(x, y)$  (wired):



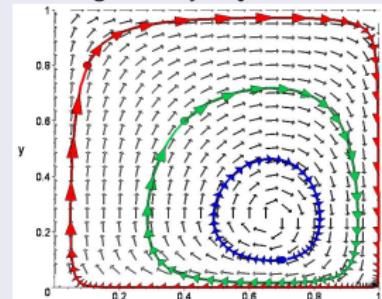
## Phase diagram of xy-trajectories:



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# PHD-Thesis: Evolutionäre Quanten Spieltheorie im Kontext sozio-ökonomischer Systeme

## Articles of my cumulative PHD-Thesis

- Article 0: Evolutionary Quantum Game Theory
- Article 1: Quantum Game Theory and Open Access Publishing
- Article 2: Evolutionary Quantum Game Theory and Scientific Communication
- Article 3: Doves and hawks in economics revisited: *An evolutionary quantum game theory-based analysis of financial crises*
- Article 4: Experimental Validation of Quantum Game Theory
- Article 5: Evolutionary Game Theory and Complex Networks of Scientific Information

# Summary

## Summary of the talk

Quantum game theory is a mathematical and conceptual amplification of classical game theory. The space of all conceivable decision paths is extended from the purely rational, measurable space in the Hilbertspace of complex numbers. Through the concept of a potential entanglement of the imaginary quantum strategy parts, it is possible to include corporate decision path, caused by cultural or moral standards. If this strategy entanglement is large enough, then, additional Nash-equilibria can occur, previously present dominant strategies could become nonexistent and new evolutionary stable strategies can appear.

Within this talk the framework of Quantum Game Theory was described in detail. The formal mathematical model, the different concepts of equilibria and the various classes of quantum games have been defined, explained and visualized to understand the main ideas of Quantum Game Theory. Additionally some applications were discussed at the end of the talk.



J.W. Weibull.

*Evolutionary Game Theory.*

The MIT Press, 1995.